



## FINANCIAL PERFORMANCE

Eterna Oil Nigeria Plc delivered a modest yet resilient financial performance in the first quarter of 2026, while navigating a challenging operating environment with notable efficiency. Gross earnings stood at ₦70.51 billion, representing a 3.77% year-on-year decline from ₦73.27 billion recorded in Q1 2025. The dip in revenue was primarily influenced by quiet market conditions and moderated product volumes amid rising product pricing. However, the company demonstrated strong cost containment, as cost of sales fell by 6.04% to ₦64.80 billion, compared with ₦68.96 billion in the corresponding period last year.

Despite the decline in top-line revenue, gross profit rose sharply by 32.45% to ₦5.71 billion from ₦4.31 billion, underscoring improved margins. This performance was supported by enhanced operational efficiency, disciplined cost management, and strategic optimization across core business segments, which collectively drove stronger profitability.

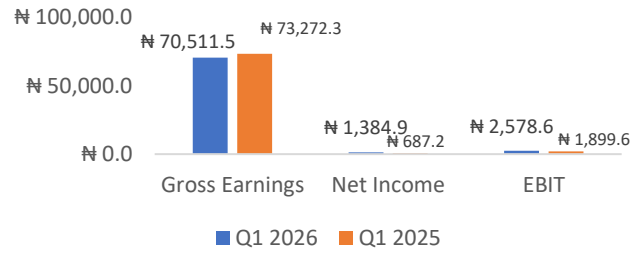
At the bottom line, profitability strengthened significantly. Earnings before tax (EBT) surged by 35.74% to ₦2.58 billion, while profit after tax (PAT) more than doubled, increasing by 101.52% to ₦1.38 billion from ₦687 million in Q1 2025. This robust improvement reflects stronger earnings conversion and effective cost leverage, translating to substantial value accretion for shareholders.

Consequently, earnings per share (EPS) rose impressively by 100% to ₦1.06, up from ₦0.53 recorded in the same period last year. Profitability ratios also advanced considerably with Return on Equity (ROE) improving to 15.13% from 8.85%, while Return on Assets (ROA) increased to 1.97% from 0.75%, highlighting more efficient utilization of the company's capital base and asset portfolio.

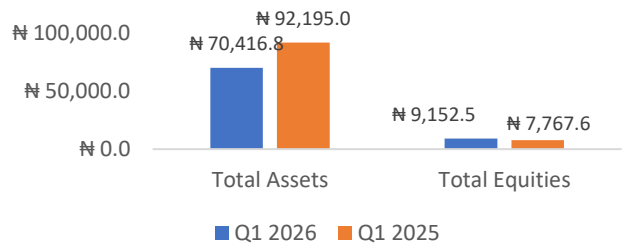
On the balance sheet, performance was mixed but strategically favourable. Total assets declined by 23.62% to ₦70.42 billion from ₦92.19 billion due to prudent working capital adjustments and a leaner operational structure. Total liabilities similarly contracted to ₦61.26 billion from ₦84.43 billion from deleveraging efforts. Meanwhile, shareholders' equity strengthened by 17.83% to ₦9.15 billion from ₦7.77 billion, buoyed by retained earnings and an improved capital structure.

We anticipate a mildly positive reaction from Investors on the share price due to the strong bottom-line performance.

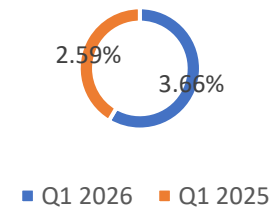
### Snapshot of P & L (N'Bn)



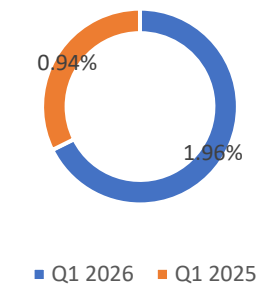
### Snapshot of Balance Sheet (N'Bn)



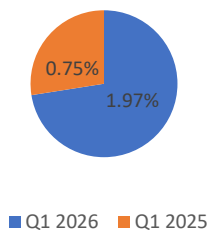
### Operating Margins



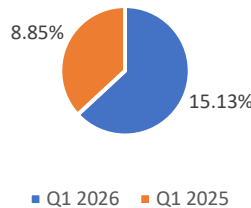
### Net Income Margins



### Return on Asset



### Return on Equity





# Eterna Oil Nigeria Plc Q1 2026 04 May 2026

MPR: 26.50%  
Mar'26 Inflation Rate: 15.38%  
FY 2025 Real GDP: 3.87%

Eterna Oil Nigeria Plc Statement of Profit or Loss	Q1 2026 (N'000)	Q1 2025 (N'000)	% Change		Key Ratio	Q1 26	Q1 25
Revenue	70,511,451	73,272,285	3.77%		COGS Margin	91.9%	94.1%
Cost of Sales	(64,799,106)	(68,959,301)	6.03%		Gross Margin	8.1%	5.9%
<b>Gross Profit</b>	<b>5,712,345</b>	<b>4,312,984</b>	<b>32.45%</b>		Operating Margin	3.7%	2.6%
Other income	46,620	63,913	27.06%		Net Profit Margin	2.0%	0.9%
Selling and Distribution expenses	(19,391)	(42,421)	54.29%		Debt/Equity Ratio	488.0%	892.4%
Administrative expenses	(3,161,006)	(2,434,869)	29.82%		Asset Turnover	1.00x	0.79x
<b>Profit from operating activities</b>	<b>2,578,568</b>	<b>1,899,605</b>	<b>35.74%</b>				
Foreign exchange loss	(109,249)	0	-				
Finance Income	10,040	0	-				
Finance costs	(825,868)	(467,767)	76.56%				
<b>Net Finance Costs</b>	<b>(925,077)</b>	<b>(467,767)</b>	<b>97.76%</b>				
<b>Loss/Profit before tax</b>	<b>1,653,490</b>	<b>1,431,839</b>	<b>15.48%</b>				
Income tax	(268,550)	(744,604)	63.93%				
<b>Loss/Profit after tax</b>	<b>1,384,941</b>	<b>687,235</b>	<b>101.52%</b>				
<b>Basic Earnings per Share (in Naira)</b>	<b>1.06</b>	<b>0.53</b>	<b>100.00%</b>				
<b>Balance Sheet as at 31 March, 2026</b>	<b>31-Mar-2026</b>	<b>31-Dec-2025</b>					
Cash and cash equivalents	5,224,409	4,749,415	10.00%		Share price	₦33.9	
Trade and other receivables	10,042,112	12,884,375	22.06%			N51.2/27.	
Inventories	37,808,714	57,980,280	34.79%		52 Week High/Low	9	
Property Plant and Equipment	14,434,762	14,360,793	0.52%		Shares Outst. (Mn)	1,304.1	
Right of use assets	1,415,891	1,313,688	7.78%		Market Cap (Bn)	44.2	
Intangible Assets	263,856	0	-		P/E Ratio	31.98x	
Other Assets	1,227,030	906,448	35.37%		Earnings Yield	3.1%	
<b>Total Assets</b>	<b>70,416,774</b>	<b>92,194,999</b>	<b>23.62%</b>		Price-to-Book Ratio	4.83x	
Trade and other payables	12,464,243	11,242,707	10.87%		Return on Assets	2.0%	
Current Tax Payable	2,063,589	1,799,261	14.69%		Return on Equity	15.1%	
Deferred tax liability	1,835,415	1,835,415	0.00%				
Borrowings	44,668,067	69,314,356	35.56%				
Other Liabilities	232,968	235,710	1.16%				
<b>Total Liabilities</b>	<b>61,264,282</b>	<b>84,427,449</b>	<b>27.44%</b>				
<b>Total shareholders' equity</b>	<b>9,152,490</b>	<b>7,767,550</b>	<b>17.83%</b>				

## Financial Statistics

Share price	₦33.9
	N51.2/27.
52 Week High/Low	9
Shares Outst. (Mn)	1,304.1
Market Cap (Bn)	44.2
P/E Ratio	31.98x
Earnings Yield	3.1%
Price-to-Book Ratio	4.83x
Return on Assets	2.0%
Return on Equity	15.1%

## Corporate Actions

Interim Dividend	N/A
Bonus	N/A
Qualification Date	N/A
Closure Date	N/A
Payment Date	N/A
AGM Date	N/A